



MARCH 2022

NAWHC NOW! provides information on activities, programs and resources offered by the National Association of Worksite Health Centers, as well as information from other industry sources on market developments, resources and benchmarking surveys related to onsite, near-site, mobile and virtual worksite clinics. Visit www.nawhc.org for details and membership information.

EDUCATION – Details and registration for all programs and registrations available at <https://www.nawhc.org/Events>

Behavioral Health Services and Innovations – April 12, 2022, 10 AM CT

Learn about the importance of your center offering behavioral health services and how one employer created a comprehensive program for its population.

The Implementation Stage of Starting a Worksite Clinic – May 17, 2022, 11 AM CT

Learn the key steps in the implementation stage of starting your first worksite center.

NAWHC's 10th Annual Forum: Creating and Expanding Worksite Health Centers – September 8-9, 2022, DoubleTree Hilton Downtown, Nashville, Tennessee

Plan to attend and celebrate NAWHC's 10th year anniversary in Nashville, Tennessee. Hear from employer, provider and vendor partners and experts on the design, planning, management and measurement of onsite and near-site centers, as well as gaining higher utilization and savings.

NAWHC ORGANIZATION

Complete the Member Value Survey and a Chance for a Free Annual Forum Registration

If you haven't done so already, complete the [Member Value Survey at this link](#) so we can ensure our programming and services meet you needs. Five member responses will be randomly drawn for free registrations at the Sept. 8-9, 2022 NAWHC Annual Forum in Nashville, Tennessee.

ADVOCACY

Fair Market Value Collaborative

NAWHC's Fair Market Value Collaborative is a project to revise the IRS Code to allow workers with Health Savings Accounts to fully utilize an employer's worksite center services without having to pay a "fair market value" fee or risk jeopardizing their eligibility to fund their accounts.

[Legislative language](#) has been developed and potential sponsors have been identified. Thirty-two organizations are involved in the Collaborative and update calls are held each month. If you want to participate in the calls or received information, contact Larry Boress at lboress@nawhc.org.

BENCHMARKING



Survey of Brokers Finds Less Mid-Size Employers Interested in Onsite Clinics

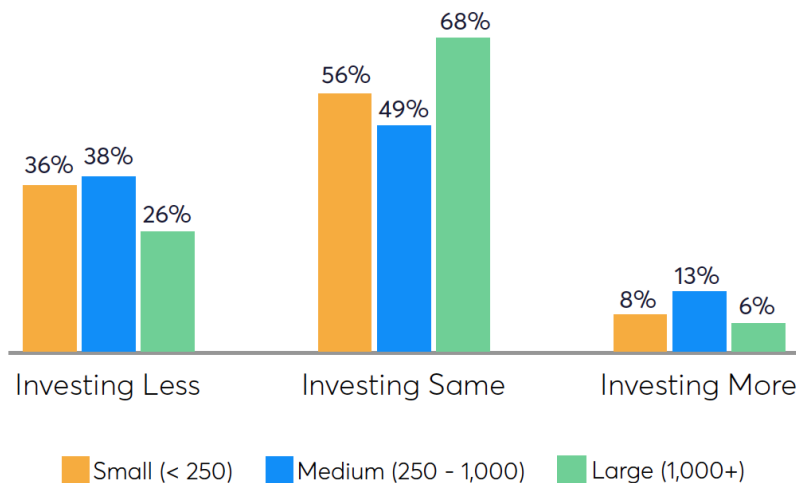
Wellable Labs 2022 Employee Wellness Industry Trends Report is a survey of brokers who work primarily with companies for firms with 250-1000 employees. It found that, in general, mid-size employers appear to be moving away from benefits that depend on in-person interactions, even with COVID-19 prevention measures in place.

Almost 35% of broker respondents said their employer clients were planning to spend less on worksite clinics in 2022. The report stated this may be due to the rise of telehealth, as it cost effectively fills many of the roles that onsite clinics do without the risks associated with in-person interactions and has made it possible for employees to seek medical advice without taking time off from work, meaning onsite clinics can no longer claim to be the only way of achieving this outcome.

Lastly, it stated on-site clinics are less valuable when employees are not on-site and, with a portion of employees not planning to return to a physical workspace or reducing the number of times they come into work, the value of on-site clinics will continue to diminish.

Below is a chart of how brokers of mid-size employers view their clients' 2022 investment in clinics:

By Average Client Size



Top Criteria for Selecting Vendors

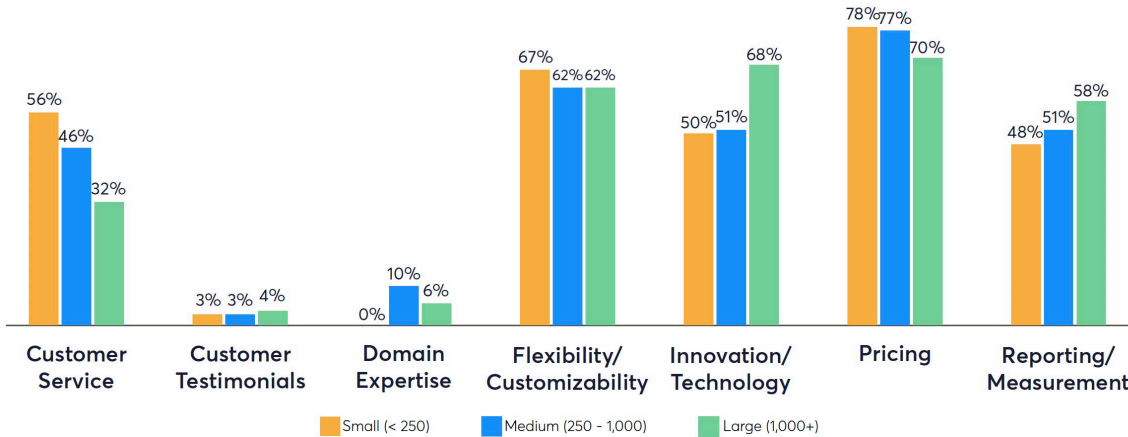
The Wellable Labs survey of brokers also found the following criteria as key in evaluating among competing vendors:

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By Average Client Size



RESOURCES

Toolkit for Selecting Vendors

The Catalyst for Payment Reform (CPR) has created a toolkit for employers on selecting vendors. Purchasers require access to claims and clinical data to implement and evaluate high value strategies and ensure a coordinated experience for their Plan members across different health care vendors. CPR’s new employer resource is a set of tools that purchasers can use to break data gridlock, which include TPA and Vendor Self-Assessments and RFI Questionnaires, TPA administrative services only (ASO) agreement addendum, and Vendor contract language addendum. The toolkit also includes a How-To Guide with additional background on the challenge and instructions for using the tools.

[Obtain the toolkit at this link.](#)

Employer Guidebook on Addressing Social Determinants of Health

The Northeast Business Group on Health has created an employer guidebook on addressing the social, economic, educational, food and safety barriers to improving the health of their workforces.

[Obtain a free copy at this link.](#)

Best Hospitals Named by HealthGrades

Healthgrades has released its list of the 250, 100 and 50 best hospitals for clinical excellence. The [list](#) of 250 represents the top 5% in the nation for 2022. When culled down to lists of the [top 100](#) and [top 50](#), these hospitals represent the top 2% and 1%, respectively, of hospitals nationwide.

MARKET DEVELOPMENTS

Yale University Settlement on Wellness Incentive Program



In July 2019, a class action lawsuit was filed against Yale University for the structure of its employee wellness program, Health Expectations. The high-profile settlement which has been developed, subject to court approval, is likely to have a lasting impact on the use of incentives to encourage employees to share health information. [Read about the case and proposed settlement here](#) and see how your program may be impacted.

Vera Whole Health Acquires Castlight Health

[Vera Whole Health](#) announced that it has acquired Castlight Health, a leading health navigation and transparency vendor.

Everside Health is the 2022 Best in KLAS Award Winner

[KLAS Research](#) evaluates leading health benefit vendors in a variety of categories each year and gives awards those organizations with the highest scores based on client interviews. [Everside Health](#) won the 2022 Best in KLAS Award for *Employer Sponsored Healthcare Services Provider*.

Please visit our website at www.nawhc.org and be sure to check in and sign-up at the [NAWHC LinkedIn Group](#) to stay abreast of developments *in NAWHC and in worksite health and wellness*.