NOW! provides information on upcoming programs, new developments, resources and benchmarking surveys related to onsite, near-site, shared, mobile and virtual worksite clinics, offered by the National Association of Worksite Health Centers, as well as information and resources from other industry experts and partners. Visit www.nawhc.org for details on the items mentioned and membership information.

UPCOMING EDUCATIONAL EVENTS

Creating a Waste-Free Formulary for Your Drug Benefits and Worksite Clinic – March 17 – Webinar
In this webinar, you will learn how to better manage your pharmacy benefits and clinic formulary to provide workers with access to appropriate and innovative medications at lower overall costs and with better outcomes. The webinar is free for NAWHC members. Register at this link.

The Worksite Clinic Journey – April 30, Indianapolis, IN
NAWHC joins the Wellness Council of Indiana in conducting a full-day program on the value of and developing a worksite clinic. Registration and sponsorship information to be posted next month.

Best Practices in Treating MSK and Back Pain in Your Worksite Clinic – May 14, 2020, Dallas, TX
Musculoskeletal conditions and pain management are top clinical problems for employers and their health centers. To address this, a special targeted event will provide the latest research, best practices and experiences in treating these conditions with traditional and alternative approaches. To register or to sponsor go to this link.

Hear from employers and other experts on developing worksite clinics. More information and registration are available at this link. NAWHC members receive a $250 discount off the conference fee by using “NAW250” as the “keycode” when registering.

Creating and Expanding Worksite Health Centers – The 8th Annual NAWHC Forum – September 24-25, 2020, Chicago, IL
Plan now to be in Chicago for NAWHC’s 8th Annual Forum to do a deep dive into high priority challenges and best practices in managing worksite health and wellness centers.

Based on our recent member survey, we are inviting members to speak or suggest others to speak on any of the following topics:

- Measuring a Health Center’s Financial, Clinical and Satisfaction Performances
- Near-site and Shared Health Center Strategies
- Health and Wellness Coaching
- Increasing Utilization and Engagement
- Virtual Clinics and Telemedicine Strategies
- Integrating Behavioral Health Into Your Health Center
- Planning Your First Worksite Health Center
- Hospitals as Worksite Health Center Providers

Contact Larry Boress at lboress@nawhc.org if you’re interested in speaking on one or more of these topics.

To register or learn more about the program go here on the NAWHC website. Sponsorship information is available at this link.

CALL FOR CANDIDATES FOR THE NAHWC BOARD OF DIRECTORS

There are openings for new candidates on the NAWHC Board of Directors. NAWHC member contacts are eligible to apply if they have the following qualifications: Experience in designing, managing or providing services in or consulting on onsite or near-site health and wellness centers; and previous involvement in NAWHC activities. Board members serve a four-year term. There are 3-4 meetings each year, one in person and the rest are conference calls. If you are interested in being a candidate, send an email with your bio to Larry Boress at lboress@nawhc.org. The Board election will take place at the Sept. 24-25, 2020, 8th Annual NAWHC Forum in Chicago, Illinois. You do not have to be present for the election.

RESOURCES

2020 Predictions for Virtual Care and Telemedicine
Teledoc, a leading telemedicine vendor, recently provided a report on its 2020 predictions for the future of virtual care and telemedicine. Obtain the report at this link.

Responding and Planning for the Coronavirus
To address the challenges of the Coronavirus, three recent sets of recommendations for employers have been released:

- A report from Epstein Becker & Green, a national law firm: Responding to the Coronavirus (2019-nCoV) Outbreak: Best Practices for Employers
- A set of recommendations from the National Business Group on Health: The Evolving Situations of Coronavirus: What We Know and What We Don’t
- Mercer, a national benefits consultant, released this report: Coronavirus Infections as Skyrocketing-How Can Employers Take Action?

LESSONS LEARNED AT THE 7TH ANNUAL NAWHC FORUM

Common Mistakes and Key Lessons for Starting a Worksite Clinic
- Not having clear goals about the mission of the clinic and how to determine success
- Not choosing the correct vendor who can provide all the desired services and who has the flexibility to implement different programs and ideas
- Not staffing optimally to match the level of clinician and other clinic staff to the expected volume and desired level of services
- Not having adequate space to enable for future expansion or ease of access to clinic for dependents
- Not developing integration and synergies with adjacent centers, especially fitness and childcare centers
- Not consolidating data from the clinic, claims, biometrics, wellness programs and other health and benefit activities and vendors

The complete set of presentations and podcasts from the 7th Annual Forum are available FREE to members on the NAWHC website- www.nawhc.org under the Resources tab.

BENCHMARKING

Technology Used in Worksite Clinics (Source: 2018 NAWHC-Mercer Survey)
Worksite clinics increasingly incorporate information technology solutions to streamline their operations — in fact, they may do so to a greater extent than most medical practices. Among respondents with a general medical clinic, the NAWHC-Mercer survey found employers use a variety of technologies, as shown below:

<table>
<thead>
<tr>
<th>Technology</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Access to laboratory test results</td>
<td>68%</td>
</tr>
<tr>
<td>Online appointment scheduling</td>
<td>68%</td>
</tr>
<tr>
<td>Secure communications to providers</td>
<td>55%</td>
</tr>
<tr>
<td>E-prescribing (provider-initiated through the EMR)</td>
<td>53%</td>
</tr>
<tr>
<td>Prescription refills (patient-initiated through the patient portal)</td>
<td>47%</td>
</tr>
<tr>
<td>Lifestyle management modules</td>
<td>35%</td>
</tr>
<tr>
<td>Telehealth</td>
<td>34%</td>
</tr>
<tr>
<td>Patient check-in</td>
<td>29%</td>
</tr>
<tr>
<td>Payment processing</td>
<td>19%</td>
</tr>
<tr>
<td>Wearable device integration</td>
<td>11%</td>
</tr>
<tr>
<td>Radiology diagnostic services</td>
<td>9%</td>
</tr>
<tr>
<td>Clinical remote monitoring integration</td>
<td>4%</td>
</tr>
<tr>
<td>None of these features</td>
<td>7%</td>
</tr>
</tbody>
</table>

Please visit our website at [www.nawhc.org](http://www.nawhc.org) and be sure to check in and sign-up at the NAWHC LinkedIn Group to stay abreast of developments in NAWHC and in worksite health and wellness centers.

Thank you for your support and involvement in NAWHC.