



**December 2019**

NAWHC NOW! provides information on upcoming programs, new developments, resources and benchmarking surveys of the National Association of Worksite Health Centers and information from other industry experts. Visit [www.nawhc.org](http://www.nawhc.org) for details on the items mentioned and membership information.

## UPCOMING EDUCATIONAL EVENTS

### **Onsite and Near-Site Clinic Forum and Expo – Jan. 14, 2020 – Philadelphia, PA**

More information and registration are available at [this link](#). This program is free for members of NAWHC and Greater Philadelphia Business Group on Health.

### **2020 Onsite Employee Health Clinics Summit - January 23-24, 2020, Phoenix, AZ.**

More information and registration are available at [this link](#). NAWHC members receive a \$250 discount off the registration fees. Use "NAW250" as the "keycode" to mention when registering to get a \$250 discount.

### **2020 On-Site Employee Health Clinics Congress and Corporate Health & Wellness Summit – Jan. 26-28, 2020 – Scottsdale, AZ**

More information and registration are available [here](#). NAWHC members can attend any session at the combined program – Use promo code NWB250 for an additional \$250 off the registration fee.

### **8<sup>th</sup> Annual NAWHC Forum – September 24-25, 2020, Chicago, IL**

Plan now to be in Chicago on Sept. 24-25<sup>th</sup> for NAWHC's 8<sup>th</sup> Annual Forum: *Creating and Expanding the Value of Worksite Health Centers*. Registration and details to be posted in a future NAWHC NOW! and on the NAWHC website – [www.nawhc.org](http://www.nawhc.org). Sponsorship information is available at [this link](#).

- Members are invited to volunteer to help identify topics and speakers for the Forum. Contact Larry Boress at [lboress@nawhc.org](mailto:lboress@nawhc.org) if interested.

## ADVOCACY

The "Cadillac Tax" on "high-cost" benefit plans has been repealed. On December 20<sup>th</sup>, the president signed into law H.R. 1865, the end-of-year appropriations and tax bill, that included a provision to fully repeal the 40 percent excise tax on employer health care coverage, enacted as part of the Affordable Care Act. NAWHC worked with the "Alliance to Fight the 40" – composed of business organizations and other entities - over the past four years in trying to delay and remove this potential cost on employers. Thank you to all who supported this effort.

## RESOURCES

### **Guide for Employers on Delivering Value in Cancer Care**

The Northeast Business Group on Health has created a set of valuable and action-oriented resources for employers on addressing cancer care at the worksite. [This link](#) will connect you to these documents which can be used to enhance your clinic's cancer-related services and support.



### **Courses on Value-Based Purchasing**

The Catalyst for Payment Reform has a new series of affordable, online courses for HR/benefit managers who want to learn how to obtain more value from their benefit dollars. At [this link](#) you'll find different course for those with different levels of knowledge and interest, including a new "Purchaser's Guide to Direct and Semi-Direct Contracting," an area of special interest to those looking to contract directly with local providers to services to the clinic.

### **LESSONS LEARNED AT THE 7<sup>th</sup> ANNUAL NAWHC FORUM**

In this and upcoming NAWHC NOW! issues, we will provide information and lessons learned and shared – the pearls – of several of the sessions at the NAWHC 7<sup>th</sup> Annual Forum. The complete set of presentations and podcasts are available FREE to members on the NAWHC website- [www.nawhc.org](http://www.nawhc.org) under the [Resources](#) tab.

### **The Metrics of a Value of Investment (VOI) Analysis for Evaluating the Performance of Your Clinic**

#### Operations:

- Who is visiting the clinic? – Percent of high-risk population/dependents using clinic
- What services/providers are being utilized? What services are needed or provider access increased?
- How many people are being seen?
- Why are they seen?

#### Clinical Services:

- Number of annual visits/physicals
- Immunization rate
- Mammograms
- Colonoscopies
- Metabolic Syndrome
- A1C levels and lipid screenings
- Eye/foot exams
- ACE/ARB use

#### Financial Performance:

- Value of services performed – CPT code analysis of clinic vs community costs
- Cost of clinic
- Change in total cost of care – medical and pharmacy trends
- Reduction in unnecessary emergency room/urgent care use
- Reduction in absenteeism and need for replacement workers

#### Satisfaction:

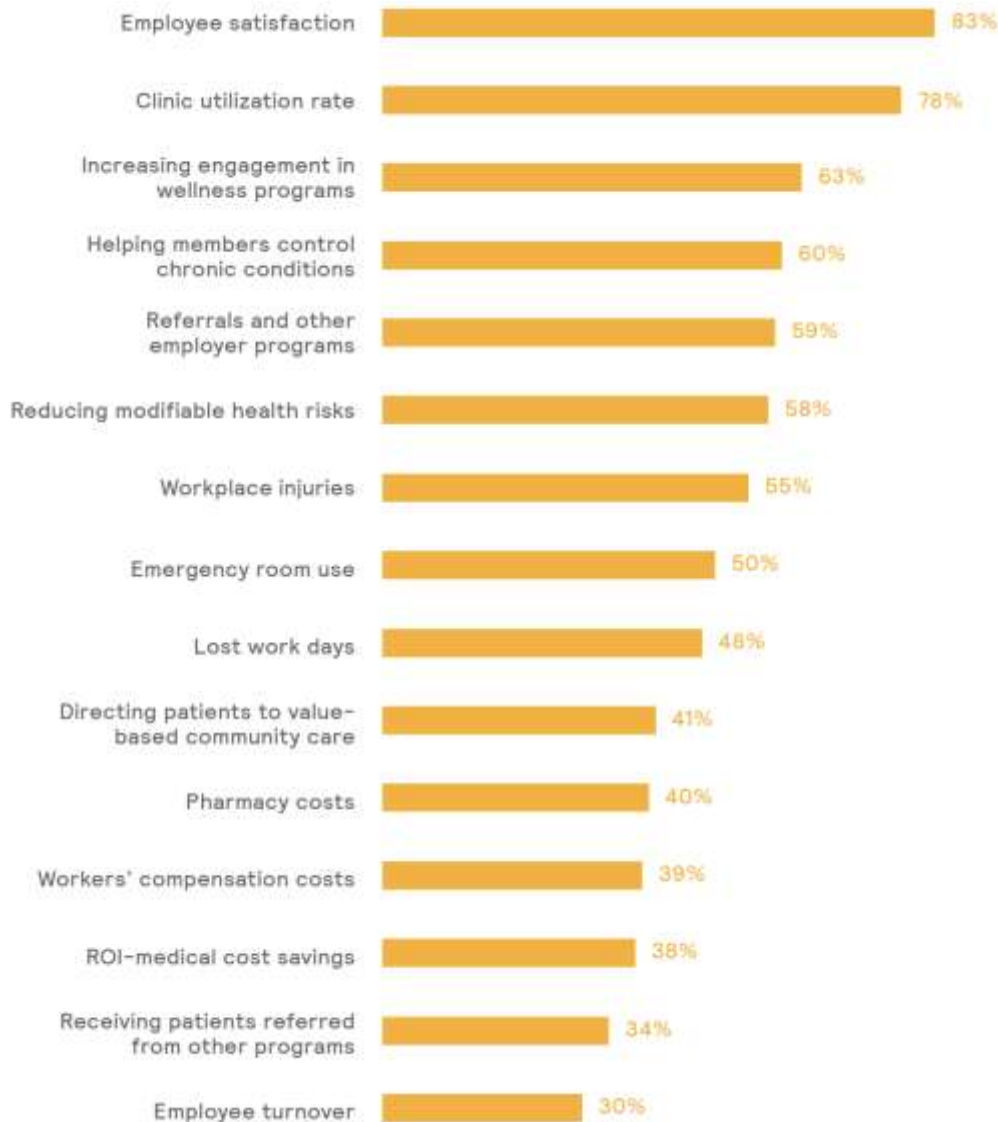
- Satisfaction with providers/quality of care
- Satisfaction with enrollment/appointment processes
- Net promoter score – percent who would recommend clinic

### **BENCHMARKING**

**Where worksite health centers performance has been successful** (Source: 2018 NAWHC-Mercer Survey)

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## NOW!



Please visit our website at [www.nawhc.org](http://www.nawhc.org) and be sure to check in and sign-up at the [NAWHC LinkedIn Group](#) to stay abreast of developments in NAWHC and in worksite health and wellness centers.

Thank you for your support and involvement in NAWHC during the past year. On behalf of the NAWHC Board and staff, we wish you all a safe, happy and enjoyable holiday and New Year.